

ECONOMIC DEVELOPMENT ASSOCIATION OF ALABAMA

2024

WINTER CONFERENCE

JANUARY 29-31, 2024

RENAISSANCE MONTGOMERY HOTEL & SPA 201 TALLAPOOSA STREET, MONTGOMERY, AL 36104

ECONOMIC DEVELOPMENT ASSOCIATION OF ALABAMA

2 North Jackson Street, Suite 302, Montgomery, AL 36104 Phone: (334) 676-2085

edaa.org



MONDAY, JANUARY 29



| Exhibit Setup MPAC Atrium | 8:00 – 1:00 |
|--|--------------|
| Registration MPAC Atrium | 11:00 – 5:00 |
| Welcome MPAC | 1:30 – 1:45 |
| A Conversation With Ellen McNair, Secretary, Alabama Department of Commerce Sponsored by: TVA | 1:45 – 2:30 |
| ADECA Update Kenneth Boswell, Director, ADECA | 2:30 – 3:00 |
| Break Sponsored by: Baldwin County EDA Dunn Building Company, LLC Goodgame Company, Inc. JESCO, Inc. Mobile Area Chamber of Commerce Terracon Consultants | 3:00 – 3:25 |
| AIDT Workforce Update Ed Castile, Deputy Secretary, Workforce Development Alabama Department of Commerce | 3:30 – 3:50 |
| EDPA Update Greg Barker, President | 3:50 – 4:20 |
| The SEEDS Act – Process Overview Thomas Tyson, PowerSouth Energy Cooperative, Moderator Greg Blalock, EDPA Cedric Colbert, GLS Ted Clem, Alabama Department of Commerce | 4:20 – 5:00 |
| Opening Reception Sponsored by: Agracel Bradley Grow Southeast Alabama | 5:30 – 6:30 |
| Dinner on Your Own | 6:30 |

TUESDAY, JANUARY 30



| Breakfast Sponsored by: Eufaula Barbour County Chamber of Commerce TriRivers Waterway Development Association | 7:00 – 8:00 |
|---|---------------|
| Exhibit MPAC Atrium | 8:00 – 4:45 |
| The Foreign Threat to American Business – The State of Alabama Counterintelligence Briefing Michael C. Casey, Director, National Counterintelligence and Security Center (NCSC) | 8:15 – 9:15 |
| The Alabama Port System – Economic Development and the Inland Ports System John Driscoll, Alabama Port Authority | 9:15 – 10:00 |
| Break Sponsored by: Butler County Commission for Economic Development Dynamic Civil Solutions Horizon Point Consulting, Inc. Lowndes County Economic Development Morgan County Economic Development Association The Westervelt Company | 10:00 – 10:20 |
| The Alabama Film Office – The Economic Impact of the Entertainment Industry in Alabama Brian Jones, Media and Location Coordinator, Alabama Film Office | 10:20 – 10:50 |
| Governor's Luncheon Governor Kay Ivey, State of Alabama Sponsored by: Alabama Municipal Electric Authority (AMEA) Dave Echols Award | 11:00 – 1:00 |
| Alabama's Four-Year Universities Impact on Economic Development, Talent Retention, and Attraction Miller Girvin, EDPA, Moderator Steve Pelham, Auburn University Dan Blakley, University of Alabama Willam Filmore, Troy University | 1:20 – 2:00 |

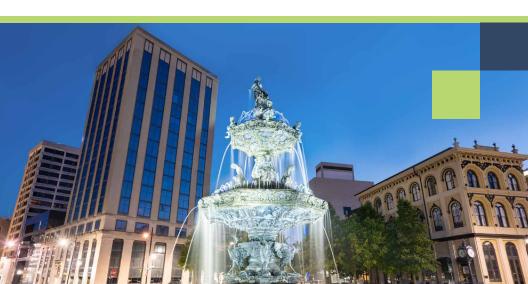


| How the Convergence Between AI and GIS is Changing Site Selection Ron Bertasi, CEO, GIS WebTech | 2:00 – 2:45 |
|--|-------------|
| Break Sponsored by: Baker, Donelson, Bearman, Caldwell & Berkowitz, PC CSX Economic Development Partnership of Alabama Jackson County Economic Development Authority Marshall County Economic Development Council St. Clair County Economic Development Council | 2:45 – 3:05 |
| Childcare and the Impact on Labor Participation – Solutions and Funding Opportunities Whitney Barlow, Alabama Technology Network, Moderator Marcia Johnson, USDA Faye Nelson, Deputy Commissioner Family Resources Holly Glasgow, Director of Child Development, Shelton State Community College Lillian Brand, Women's Foundation of Alabama | 3:15 – 4:45 |
| Reception Sponsored by: ARCO Design/Build Central Alabama Electric Cooperative | 5:00 – 6:00 |
| Dinner on Your Own | 6:00 |

WEDNESDAY, JANUARY 31



| Breakfast Alabama A Sponsored by: PowerSouth Energy Cooperative | 7:15 – 8:00 |
|---|---------------|
| Exhibits | 8:00 – 11:00 |
| Panel of Veteran Economic Developers David Hutchison, Butler County Commission for Economic Development, Moderator Ellen McNair, Secretary, Alabama Department of Commerce Don Smith, St. Clair Economic Development Council David Knight, Walker County Economic & Industrial Development Authority | 8:00 – 8:45 |
| The Importance of Emotional Intelligence in Economic Development Organizations Arturo Menefee, University of Alabama Center for Economic Development | 8:45 – 9:30 |
| Legislative Update – 2024 Session Outlook Josh Blade, Bradley Dave Stewart, Bradley Derrick Trotter, Bradley | 9:30 – 10:00 |
| EDAA Business Session and Board Elections | 10:00 – 10:30 |
| Closing Remarks & Adjourn | 10:30 – 10:45 |





CONFERENCE SPONSORS

EVENT SPONSORS

Agracel Alabama Municipal Electric Authority ARCO Design/Build Bradley Central Alabama Electric Cooperative Grow Southeast Alabama

BREAKFAST SPONSORS

Eufaula Barbour County Chamber of Commerce PowerSouth Energy Cooperative TriRivers Waterway Development Association

SESSION SPONSORS

TVA

EXHIBITORS

ACCS Innovation Center ADEM Brownfield Redevelopment Alabama Forestry Commission Alabama Technology Network ATLAS Technical Consultants CONNEX Alabama Discover Shelby ECS Southeast Fite Building Company GIS WebTech Higher Education Partnership of Alabama Insvteful, LLC LaBella Associates Lathan Associates Architects, P. C. PM Environmental, a Pinchin Company Sain Associates, Inc. Site Selection Magazine Spectrum Enterprise Technical Training Aids The Westmoreland Company, Inc. Trade & Industry Development

LANYARD SPONSOR

Goodwyn Mills and Cawood

DIAMOND SPONSORS

City of Prattville CMC Gas

PLATINUM SPONSORS

Alabama Mountain Lakes Tourist Association Alabama SBDC Network City of Opelika Industrial Development Board of the City of Auburn Opelika Industrial Development Authority Regions Bank Spire The University of Alabama Office for Economic and Business Engagement U of A Center for Economic Development

GOLD SPONSORS

58 Inc. | Shelby County EDC Auburn University, Office of VP for Research & ED Brasfield & Gorrie, LLC City of Phenix City Clayco INCO Group, LLC Maynard Nexsen Montgomery Area Chamber of Commerce U of A - Alabama Transportation Institute

SILVER SPONSORS

AUBix, LLC Autauga County Chambers County Development Authority DeKalb County Economic Development Authority Doster Construction Elmore County Economic Development Authority



Goodgame Company, Inc. Hargrove Engineers & Constructors Huntsville/Madison County Chamber of Commerce Norfolk Southern Corporation North Alabama Industrial Development Association Port of Huntsville Prattville Area Chamber of Commerce Randolph County Economic Development Authority South Alabama Electric Cooperative SSOE. Inc. Stifel - Merchant Capital Division Talladega County Economic Development Authority The Industrial Development Board of Lawrence County The University of West Alabama

BREAK SPONSORS

Baker, Donelson, Bearman, Caldwell & Berkowitz, PC Baldwin County EDA Butler County Commission for ED CSX Railroad Dunn Building Company **Dynamic Civil Solutions FDPA** Goodgame Company, Inc. Horizon Point Consulting, Inc. Jackson County Economic Development Authority JESCO, Inc. Lowndes County Economic Development Commission Marshall County EDC Mobile Area Chamber of Commerce Morgan County EDA St. Clair County EDC Terracon Consultants, Inc. Westervelt Realty

BRONZE SPONSORS

Building & Earth Sciences, Inc. Bullock County Development Authority Byard Associates, LLC Centerfire Economic Cherokee County IDA/Cherokee County Commission City of Anniston City of Millbrook City of Wetumpka Crenshaw County Economic & Industrial **Development Authority** Cullman Economic Development Agency Due North Media JTI Electrical & Instrumentation Lake Martin Area Economic Development Alliance Marengo County Economic Development Authority Monroe County Economic Development Authority Ozark - Dale County Economic **Development Corporation** Retail Strategies Scottsboro Industrial Development Board Shoals Economic Development Authority Trade and Industry Development Walker County Economic & Industrial **Development Authority** Westervelt Ecological Services Wiregrass Economic Development Corporation

2023–2024 BOARD OF DIRECTORS

Taylor Williams President

Angela Smith First Vice President

Jamie Troutman Second Vice President

Melody Whitten Secretary/Treasure

Brooks Kracke Immediate Past President

Shane Kearney Cary Cox Nathan Lee Allison Brantley Chris Busby Lee Johnson Lisa Miller

2024 WINTER CONFERENCE COMMITTEE

Rosalyn Sales Conference Chair

Kevin Taylor Conference Co-Chair

Whitney Barlow Greg Blalock Cary Cox Ansley Emfinger Nick Hadley David Hutchison Melody Lee Griffin O'Connor Kristi Pieper Marley Schmid Robyn Snellgrove Thomas Tyson Joel Watts Lynn Weldon



CONTINUING SPO

LEGACY

Alabama Power Company

ADVOCATE

Alabama Department of Commerce Spire

MENTOR

ADECA CMC Gas

PARTNER

Alabama Community College System Alabama State Port Authority Birmingham Business Alliance Central Alabama Electric Cooperative Chamber of Commerce of Huntsville/ Madison County EDPA Mobile Area Chamber of Commerce Montgomery Area Chamber of Commerce North Alabama Industrial Development

Association

PRINCIPAL

Alabama SBDC Network Alabama Municipal Electric Authority Butler County Commission for Economic Development Chambers County Development Authority City of Auburn/Auburn IDB City of Opelika/Opelika IDA Cullman Economic Development Agency Dothan Area Chamber of Commerce Jefferson County Economic Development Authority LaBella Associates Morgan County Economic Development Association Norfolk Southern Prattville Area Chamber of Commerce Randolph County Economic Development Authority Talladega County Economic Development Authority The Aviation Council of Alabama Tuscaloosa County Industrial Development Authority TVA Walker County Development Authority SUSTAINING City of Hoover Covington County Economic Development

Elmore County Economic Development

Marshall County Economic Development

St. Clair Economic Development Council

The Industrial Development Board of

Gadsden Etowah County Industrial Development Authority

Commission

Authority

Council

Lawrence County



ECONOMIC DEVELOPMENT ASSOCIATION OF ALABAMA



ECONOMIC DEVELOPMENT ASSOCIATION OF ALABAMA

2 North Jackson Street, Suite 302 Montgomery, AL 36104 Phone: (334) 676-2085

edaa.org