

SUMMER CONFERENCE



Economic Development Association of Alabama 2 North Jackson Street, Suite 302, Montgomery, AL 36104 Phone: (334) 676-2085

edaa.ora

2023 SUMMER CONFERENCE AGENDA



SUNDAY, JULY 30

| 10:00 – 1:00 | Exhibit Setup Grand Ballroom South Patio Foyer |
|--------------|--|
| 1:00 – 5:00 | Registration Grand Ballroom Foyer |
| 1:00 – 5:00 | Exhibit Grand Ballroom South Patio Foyer |
| 3:00 – 5:00 | EDAA Board Meeting Beachside |
| 5:30 – 7:00 | Opening Reception Grand Ballroom North Sponsored by: Bradley |
| 7:00 | Dinner on your own |



MONDAY, JULY 31

7:00 - 8:00 Breakfast

Grand Ballroom
Sponsored by:
Maynard Nexsen PC

North Alabama Industrial Development Association

8:00 - 11:30 Exhibit

Grand Ballroom South Patio Foyer

8:00 – 8:15 Welcome

Magnolia Ballroom

8:15 - 9:00 It's Game Time

Greg Canfield, Secretary of Commerce Alabama Department of Commerce

Sponsored by: TVA

9:00 – 9:30 Update on ADECA Initiatives

Kenneth Boswell, Director, ADECA

Sponsored by: C Spire

9:30 - 10:15 EDPA Update

Greg Barker, President

10:15 - 10:30 Break

Sponsored by:

Alabama Mountain Lakes Tourist Association

Central Alabama Electric Cooperative

Alabama Higher Education Partnership - Student Retention Council

Jackson County Economic Development

Morgan County Economic Development Association

Retail Strategies

St. Clair County Economic Development

University of South Alabama

This event is recognized by the International Economic Development Council (IEDC) as a professional development event that counts toward the recertification of Certified Economic Developers (CEcD).







2023 SUMMER CONFERENCE AGENDA

10:30 - 11:20 From Game Plan to Game Time

Jim Searcy, Moderator

Erika McKay, Alabama Department of Commerce Stefania Jones, Alabama Department of Commerce

Cynthia Crutchfield, Innovate Alabama

11:40 – 1:00 Governor's Luncheon

Grand Ballroom

Governor Kay Ivey

Sponsored by: Alabama Municipal Electric Authority

Legislator of the Year Awards

GEDI-EDAA Leadership Institute Awards

1:00 - 2:30 Regional Roundtables

Moderators: Alabama Department of Commerce

North Alabama – Azalea A

Central Alabama – Azalea C - F

South Alabama – Azalea B

6:00 - 7:00 Reception

Grand Ballroom

Sponsored by:

Agracel

Central Alabama Electric Cooperative

7:00 - 9:00 Alabama Dinner

Grand Ballroom

Sponsored by:

Butler Snow LLP

City of Clanton

Entertainment: Mr. Big & the Rhythm Sisters





TUESDAY, AUGUST 1

7:15 - 8:00 Breakfast

Grand Ballroom

Sponsored by:

Eufaula Barbour County Chamber of Commerce TriRivers Waterway Development Association

8:00 - 11:00 Exhibit

Grand Ballroom South Patio Foyer

8:00 – 9:00 Generational Change in Economic Development

Kristin Scroggin, Owner, Lead Trainer, GenWHY Communications

9:00 - 10:00 Alabama Road Trippin! (Alabama Beginnings)

Priesters Pecans, Thomas Ellis

Peach Park, Mark Gray

Bates House of Turkey, Rebecca Bates Sloane Sponsored by: Regions Financial Corporation

10:00 - 10:15 Break

Sponsored by:

Baldwin County EDA

Butler County Commission of Economic Development

Horizon Point Consulting, Inc.

Marshall County Economic Development

Selma & Dallas County Economic Development

Stifel

Transfr

Westervelt Realty

10:15 - 11:00 Existing Industry - Why we do what we do!

Wenzel Metal Spinning, Mark Peppers

Southern Structural Woods, Nicole Beverly, Chief Estimator

11:15 - 11:45 AIDT Update

Ed Castile, Deputy Secretary/AIDT Director

2:00 – 4:00 Afternoon Networking Event

Sponsored by: Grow Southeast Alabama

2023 SUMMER CONFERENCE **AGENDA**

WEDNESDAY, AUGUST 2

| Breakfast Grand Ballroom Sponsored by: PowerSouth Energy Cooperative |
|---|
| Exhibit |
| The Economics and ROI of Retail Development Melody Whitten, Moderator Lisa Fawcett, Vice President, JLL Retail, GulfSouth Region Luke Wingo, Project Developer, Blackwater Real Estate, LLC Don Smith, Executive Director, St. Clair Economic Development Council |
| CONNEX Marketplace Alan Davis, President and CEO CONNEX Alabama – powered by Alabama Technology Network |
| First Solar Hollie Pegg, Asst. Director, Business Development, Alabama Department of Commerce, Moderator Tabitha Pace, President/CEO, The Industrial Development Board of Lawrence County Kevin Taylor, Assistant Director - Prospect Recruitment, AIDT Penny Townson, Regional Consultant, TVA |
| Final Announcements and Adjourn |
| |



MARK YOUR CALENDARS

2024 Winter Conference January 29-31, 2024

Renaissance Hotel & Spa at the Convention Center Montgomery, Alabama

2024 Summer Conference July 21–24, 2024

The Grand Hotel Golf Resort & Spa Point Clear, Alabama

2024 Regina Pickron EDAA Economic Development Summit October 6–8, 2024

Perdido Beach Resort Orange Beach, Alabama

2025 Winter Conference January 27–29, 2025

Renaissance Hotel & Spa at the Convention Center Montgomery, Alabama

2025 Summer Conference July 27-30, 2025

The Grand Hotel Golf Resort & Spa Point Clear, Alabama

2026 Winter Conference January 26-28, 2026

Renaissance Hotel & Spa at the Convention Center Montgomery, Alabama

2026 Summer Conference July 19-22, 2026

The Grand Hotel Golf Resort & Spa Point Clear, Alabama





2023 SUMMER CONFERENCE

CONTINUING SPONSORS



LEGACY

Alabama Power Company

ADVOCATE

Alabama Department of Commerce Southeast Gas Spire

MENTOR

ADECA

PARTNER

Alabama State Port Authority
Birmingham Business Alliance
Central Alabama Electric Cooperative
Chamber of Commerce of Huntsville/Madison
County

EDPA

Mobile Area Chamber of Commerce Montgomery Area Chamber of Commerce North Alabama Industrial Development Association

PRINCIPAL

58, Inc.

Alabama SBDC Network

Alabama Municipal Electric Authority Butler County Commission for Economic

Development

Chambers County Development Authority

City of Auburn/Auburn IDB

City of Opelika/Opelika IDA

CMC Gas

Cullman Economic Development Agency Dothan Area Chamber of Commerce

Jefferson County Economic Development Authority LaBella Associates

Morgan County Economic Development
Association

Norfolk Southern

Prattville Area Chamber of Commerce

Randolph County Economic Development Authority

Talladega County Economic Development Authority

The Aviation Council of Alabama, Inc.

Tuscaloosa County Industrial Development Authority

TVA

Walker County Development Authority

SUSTAINING

City of Hoover

Covington County Economic Development Commission

Elmore County Economic Development Authority

Gadsden Etowah County Industrial Development Authority

Lawrence County Industrial Development Board

Marshall County Economic Development Council

St. Clair Economic Development Council

2023 SUMMER CONFERENCE

SPONSORS

EVENT SPONSORS

Agracel

Alabama Municipal Electric Authority

Bradley

Butler Snow LLP

Central Alabama Electric Cooperative

City of Clanton

Grow Southeast Alabama

SESSION SPONSORS

CONNEX Alabama – powered by Alabama Technology Network

C Spire

Regions Financial Corporation

TVA

EXHIBITORS

Alabama Community College System

ADEM Brownfield Redevelopment

Alabama SBDC Network

ATLAS Technical Consultants

Clayco

Dynamic Civil Solutions

ECS Southeast, LLC.

Point Broadband

Sain Associates

Spectrum Enterprises

Terracon Consultants, Inc.

WAS Design, Inc.

BREAKFAST SPONSORS

Eufaula Barbour County Chamber of

Commerce

Maynard Nexsen PC

North Alabama Industrial Development

Association

PowerSouth Energy Cooperative

TriRivers Waterway Development Association

LANYARDS

Goodwyn Mills Cawood, LLC

PLATINUM SPONSORS

Burr & Forman, LLP

City of Auburn Economic Development

Department

City of Opelika

City of Wetumpka

CMC Gas

JESCO, Inc.

Opelika Industrial Development Authority

Spire

GOLD SPONSORS

Auburn University Office of the Vice President for Research and Economic Development

Baldwin EMC

DeKalb County Economic Development

Authority

Goodgame Game Company, Inc.

INCO Group, LLC

Marshall County EDA

Mobile Area Chamber of Commerce

Phenix City Economic Development

Department

Talladega County Economic Development

Authority

SILVER SPONSORS

APM Terminals

Barge Design Solutions

Building & Earth Sciences

Carroll Daniel Construction

CDG

Central Alabama Community College

City of Millbrook



CSX Railroad

Dothan Area Chamber of Commerce

Dunn Building Company

Elmore County Economic Development

Authority

Hargrove Engineers + Constructors

Huntsville/Madison County Chamber of

Commerce

Lowndes County Economic

Development Commission

McKee & Associates Architects, Inc.

Norfolk Southern Corporation

Prattville Area Chamber of Commerce

Randolph County Economic Development

Authority

South Alabama Electric Cooperative

The University of Alabama - Alabama

Transportation Institute

COFFEE BREAK SPONSORS

Alabama Mountain Lakes Tourist Association Baldwin Economic Development Alliance

Butler County Commission of Economic Development

Central Alabama Electric Cooperative

Alabama Higher Education Partnership -

Student Retention Council

Horizon Point Consulting, Inc.

Jackson County Economic Development

Marshall County Economic Development

Morgan County Economic Development

Association

Retail Strategies

Selma & Dallas County Economic

Development

St. Clair County Economic Development

Stifel

Transfr

University of South Alabama

Westervelt Realty

BRONZE SPONSORS

Blount County Economic Development Council

Brasfield & Gorrie

Byard Associates, LLC

Centerfire Economic

Chambers County Development Authority

City of Anniston

Covington County Economic Development

Commission

Crenshaw County Economic & Industrial

Development Authority

Cullman Economic Development Agency

Franklin County Economic Development

HPM

Lake Martin Economic Development

Alliance

Lawrence County Industrial Development

Board

Limestone County Economic Development

Association

Ozark-Dale County Economic Development

Scottsboro Industrial Development Board

Shoals Economic Development Authority

SSOE Group

TTL, Inc.

Walker County Economic & Industrial

Development Authority

Westervelt Ecological Services, LLC.

Wiregrass Economic Development

Corporation

2023-2024 BOARD OF DIRECTORS

Taylor Williams

President

Anaela Smith

First Vice President

Jamie Troutman

Second Vice President

Melody Whitten

Secretary/Treasurer

Brooks Kracke

Immediate Past President

Shane Kearney Cary Cox Nathan Lee Allison Brantley Chris Busby Lee Johnson Lisa Miller

2023 SUMMER CONFERENCE COMMITTEE

Nathan Lee

Conference Chairman

Rosalvn Sales

Conference Co-Chairman

Whitney Barlow Brandi Boswell Connor Bradford Carissa Crayton Ansley Emfinger Audrey Ferguson Vince Perez Marley Schmid Robyn Snellgrove Max Snyder Karen Suggs Kevin Taylor



2 North Jackson Street, Suite 302 Montgomery, AL 36104 Phone: (334) 676-2085

edaa.org